



General Manager

(Starting Date August 2010)

Deluxe Food Group is a North America base company and will be building a unique group of premium food related companies in Vientiane, Laos, including specialty supermarket, restaurants, and cold storage warehouses.

We are looking for a General Manager to manage and oversee the entire operation. This individual will be a results driven self-starter that is committed to customer service. This individual must have an entrepreneurial spirit and positive attitude that allows him to provide strong leadership and set a clear vision for the team.

Our ideal candidate has a solid knowledge of high quality import food, knowledge of running restaurants, warehousing and wholesaling businesses. Our general manager must have previous leadership management experience in a food related business.

Key Responsibilities:

- Work closely with company President to develop strategies to grow the business
- Manage the business to drive sales, increase profits and manage expenses
- Maintain positive and productive relationships with the operation and service teams
- Ability to oversee and manage the whole operation with 50+ staff members
- Maintain targeted service levels ensuring that the customer's needs are completed, delivered on time and the invoice is accurate
- Lead and participate in projects/teams to continuously improve the financial and operational performance of the company
- Build strong relationships with major customers and suppliers.
- Provide support, coaching, development and motivation to the various department managers and staff members to maximize profits, efficiencies, customer satisfaction and ensure sustainable sales growth.
- Ensure the business complies and meets all legal, ethical and community standards.
- Ensures that all Team Members work in a clean, safe and healthy environment.
- Ensures Team Members are properly trained to do their work.
- Clearly communicate expectations regarding performance measures and responsiveness.
- Make the company a great place to work.

Knowledge, Skills and Abilities Required:

- Minimum 5-10 years experience in a General Manager role in the grocery industry
- Solid knowledge of Production Management, Logistics (warehousing & transportation), Quality Management, Health & Safety, continuous improvement processes, etc.
- Proven experience of growing a business.
- Bachelors degree in business, commerce or related field
- Advanced communication skills oral and written - Bilingual in Laotian/Thai and English

Term Commitment:

- This is a long term position with unlimited potential to grow
- Minimum 2-years term commitment

Salary: Competitive - Thailand Food Industry Standards

Benefits:

- Medical & Dental coverage, Profit Sharing Plan, Company Car, Thailand industry standard holidays and more!

How to Apply:

- If you are interested in applying for this position, please send us your resume and a covering letter in **ENGLISH** to deluxefoodgroup@gmail.com – Only shortlisted candidates will be contacted for interview.